



**Waterco Case Study** | Zhongxin Qianzhou Bay

## Quality and support key for Hainan Province development

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*says Malcolm Yap,  
CEO of Waterco China*

### **Waterco provides innovative solution**

The Boao Citic-Qian Zhou Bay project in China’s Hainan province is a new residential community constructed in what is a popular coastal region. The development features 26 villas, each with different-sized swimming pools, in addition to a resort-style club with large lotus-shaped, 625m<sup>2</sup> pool, which has a 1000 m<sup>3</sup> volume.

Understandably, the project had significant equipment requirements for pumps, filters and heaters, which needed to be delivered and installed within a short period of time.

“There was fierce competition for the project,” explains Malcolm Yap, CEO of Waterco China. “What the client needed was quality equipment, product training, technical support for the installation and strong after-sales service. It was also important to have a reputable brand which would give the client more chance to appeal to potential purchasers of the villas and achieve a strong sales price.”

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"In particular, it was vital to be able to provide product information and training, installation and technical support, because without that there is a higher risk of accidents," says Malcolm. "Waterco is committed to providing strong support before, during and after installation. We could also supply relevant product catalogues and information."

To service the large club pool and the individual villa pools, Waterco provided 15 pumps including 5HP and 7HP Hydrostar series commercial pumps and 3HP Hydrostorm Plus series pumps, which are designed for commercial and extra large domestic pools; six Micron S1200 fibreglass filters; and 26 WG600 all-in-one machines, which combine pump, filter and gas heater.

"These all-in-one machines were customized specially for this development," says Malcolm. "Put simply, they are specially created filter enclosures which include vital equipment including a pump, filter and controller."

"Smaller pools have one machine, which is installed close to the villa, whilst the larger pools - such as the club pool, which treats 1013 tonnes of water per day - needed two machines."

"And to maintain the aesthetics of the landscaped garden areas, the filter enclosures, which are in the ground, were then surrounded by plants."



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◀ WG600 all-in-one machines were customized specially for this development, the filter enclosures include a pump, filter and controller.